

£1m Business Transformation at Geotech

Client:

Geotechnical Instruments, manufacturers and suppliers of specialist test equipment

Geotechnical's Requirements:

Develop capability and culture through training and associated projects

Involve a critical mass of employees

Improve all primary business processes



Capella's Input:

Helped Geotech to develop a comprehensive Business Transformation Programme (BTP), structured to include relevant training, projects and management reporting processes

Created and delivered a Geotech cross-functional training programme based on best practice problem solving tools and methods

Provided coaching support for Project Leaders and team members

Provided specialist training and support to key individuals through a funded programme



Geotechnical's Results:

Greatly improved cross functional team working

Significant personal development accompanied by an improvement in company capability

Inventory reduced by £400k during the course of the programme and controls developed

New Product Introduction processes improved to speed up time to market whilst maintain controls

New processes developed and piloted for "Quotations / Sales Achievements" and "Reductions in Service Department Re-Work Times"

New product knowledge acquired relevant to achieving UKAS approval

A structure of resources and capability to ensure sustainability of current achievements and to continually improve the Geotech business

“ A major improvement in capability ”

Owen Bishop
Finance Director

“ During this period of economic recession, the cost of our training programme is not a problem – but rather the solution to our future ”

Steve Billingham
Managing Director

